

City of Memphis



TENNESSEE

DR. W. W. HERENTON
MAYOR

June 17, 2008

The Honorable Shea Flinn
Chairman
Personnel, Intergovernmental & Annexation Committee
City Hall - Room 514

Dear Chairman Flinn:

Subject to Council approval, it is my recommendation that:

Henry L. Brenner

be appointed to the Memphis Light, Gas and Water Commission with a term expiring
November 1, 2010.

I have attached biographical information.

Sincerely,

A handwritten signature in black ink, appearing to read "W. W. Herenton".

Dr. Willie W. Herenton

WWH:jd

c: Council Members

Henry L. Brenner

3203 N. Avenel Cove

Memphis, Tennessee 38125

Office: (901) 321-3254 * Home: (901) 748-8884

hbrenner@cbu.edu

PROFESSIONAL EXPERIENCE

- Director of Corporate and Community Relations:** *Christian Brothers University* (June 2007 to present)
- Chairman:** *Heritage Capital Advisors* (December 2001 to May 2007)
(Responsible for raising capital for various alternative investments. Raised over \$20 million in the last 4 years)
- Executive Vice President, Director of Private Client Services:** *Legacy Securities Corp.* (March 1999 to November 2001)
- Senior Vice President, Investments/Business Development:** *Legacy Securities Corp.* (March 1998 to February 1999)
- First Vice President, Investments:** *Raymond James & Associates, Inc.* (June 1996 to February 1998)
- Divisional Vice-President Investments, Retail Sales:** *Paine Webber, Inc.* (January 1991 to June 1996)
- Vice-President of Investments:** *Shearson Lehman Brothers* (September 1989 to January 1991)
- President:** *H. L. Brenner Investments, Inc.* (July 1986 to September 1989)
- President:** *Banking Consultants of America* (September 1985 to July 1986)
- President:** *Brenner Steed Associates* (March 1976 to September 1985)
Sold to Union Planters National Bank in September 1982, then became Senior Vice-President of Union Planters National Bank, as well as President of Brenner Steed, Inc.
- Founder and President:** *Kahn & Company, Inc.* (March 1973 to March 1976)
- Vice-President of Sales & Investment Securities:** *F. L. Lawrence & Company* (February 1971 to March 1973)
- Retail Sales:** *Bullington-Schas & Co. Investment Securities* (August 1969 to February 1971)

SUMMARY OF QUALIFICATIONS

- * Involved in financial services industry for 38 years
- * Founder and President of Brenner Steed, Inc., one of the nations' first discount brokerage firms
- * Founder and first co-chairman of the National Committee of Discount Securities Brokers, a Washington, D.C. based trade organization
- * Initiated acquisition of Brenner Steed by Union Planters National Bank, the first such acquisition of a brokerage firm by a national bank since the 1930's, opened five branches in South Florida
- * Founder and President of H. L. Brenner Investments, Inc.
- * Vice-President of Investments with Shearson Lehman Brothers, Inc., Top five in retail production in Memphis office 1990, specializing in professional investment management
- * Divisional Vice-President of Investments for Paine Webber, Inc., Pacesetter Award of Excellence 1991, resource Management Account Award, finished in top 15 of investment executives in the country 1991
- * Member Paine Webber Premium Producers Guild, 1993 - (National award for top producers in insurance sales)
- * Chairman's Council Member of the AIM Summit Club, 1993, 1994, 1995, 1997 - (based on a minimum of \$1,000,000 in AIM fund sales)
- * Member Franklin Templeton Funds President's Club - Top 200 producers, 1992, 1993
- * Franklin Templeton Kite & Key Club Member - Million dollar producers, 1994

COMMUNITY SERVICE

- * Chairman of the Board, Emergency Communications District, Shelby County 911 – 2006-present
- * Member of the five member Board of Directors for the Stanford St. Jude Golf Championship – 2007 - present
- * Nominee and finalist for the 2008 local Jefferson Award. This award was created in 1972 by Jacqueline Kennedy, Sen. Robert Taft, Jr. and Sam Beard as the American Institute for Public Service. The Jefferson Awards are a “Nobel Prize” for outstanding Community and Public service.
- * On November 11, 2006, received 2006 Founders Award for Community Service for School of Business, Christian Brothers University (The School of Business presents this award to an individual who has demonstrated outstanding success in a career in either the public or private sector as well as extraordinary contributions in the charitable, non-profit, or civic arena. Such achievements include track record of successful business career with a corporation in the public or private sector, successful career accomplishment clearly recognizable by the associated peer group and/or the general public, and distinguished record of philanthropic and/or community service)
- * Current Chairman of the Student Programs Committee of the CBU School of Business, Dean's Advisory Council Prior
- * Served on the CBU Board of Trustees for 13 years
- * Former President of the National Alumni Association
- * Recipient of the 1985 Outstanding Alumnus Award
- * Member of the Foundation Board, Ave Maria Home - 2006
- * Co-Chair of the Ave Maria Home Golf Tournament - 2002-2006
- * Advisory Board, Mid South Fair, 1994 - present
- * President of Board of Directors, 100 Club of Memphis 1998-2000
(Served on board for over ten years. The club was founded in 1956 for financial aid for dependent spouses and children of Memphis and Shelby County law enforcement officers and firemen who lose their lives in the line of duty.)
- * Founding Board Member 1992-2000, Chairman of the Board 1998-1999, Fire Museum of Memphis
- * Board of Directors of the Liberty Bowl Festival Association
- * Former Chairman of the Board, Memphis Development Foundation (Orpheum Theatre)
- * Chairman of Hank Aaron Celebrity Sports Weekend, LeMoyne-Owen College - 2005 (benefit for the United Negro College Fund)
- * Member of the Memphis Downtown Rotary Club
- * Chairman of the Celebrity Committee, FedEx St. Jude Golf Classic (Awarded gold service pin in recognition of 30 years of service)
- * Founding member of the Board of Governors of Tournament Players Club at Southwind - 1988-1992
- * Advisory Board of Tournament Players Club at Southwind - 2005-2006
- * Founding Member, Board of Governors of the Crescent Club
- * Former Member of the Board of Ridgeway Country Club

EDUCATION

Christian Brothers University - Memphis, Tennessee
B.S. - Marketing Major, 1968

University of Memphis - Memphis, Tennessee
MBA - Management Major, 1969

PROFESSIONAL LICENSES

General Securities Principal and Representative
Municipal Securities Principal and Representative
Financial/Operational Principal
NYSE, ASE, Full General Securities Representative
Insurance – Life, Accident, and Health and
Variable Contracts

PERSONAL

Married, 3 grown children
Native Memphian

**MEMPHIS LIGHT GAS AND WATER COMMISSION
5 MEMBER BOARD
3 YEAR TERM**

MEMBERS	ADDRESS	TERM EXPIRES
Brenner, Henry M/W <i>Replaces Nick Clark</i>	Home Address: 3203 N. Avenel Cove Memphis, TN 38125 Res: 901.748.8884 Bus: 901.321.3254	November 1, 2010
Brittenum, Dedrick M/B <i>Replaces William Taylor</i>	Home Address: 1161 East Parkway South Memphis, TN 38114 Bus: 901.259.7152	July 30, 2011
Cobbins, Darrell M/B	Home Address: 31 S. Ever Green Memphis, TN 38104 Cell: 901.432.4759	October 30, 2010
Evans, V. Lynn F/B	Home Address: 588 Montaigne Blvd. Memphis, TN 38103 Res: 901-312-5522 Cell. 901-487-8097	October 30, 2010
Masson, Rick M/W	Home Address: 1695 Galloway Memphis, TN 38112 Res: 901-725-4024	June 30, 2010