

City of Memphis



TENNESSEE

MYRON LOWERY
Mayor Pro Tem

August 13, 2009

The Honorable Shea Flinn
Chairman
Personnel, Intergovernmental & Annexation Committee
City Hall - Room 514

Dear Chairman Flinn:

Subject to Council approval, it is my recommendation that:

Mark Jones

be appointed to the Memphis Housing Authority Board with a term expiring June 30, 2014.

I have attached biographical information.

Sincerely,

A handwritten signature in black ink that reads "Myron Lowery".

Myron Lowery
Mayor Pro Tem

ML:rb

c: Council Members

Mark Jones

Objective

To join an organization that will be able to use my talents and experience to help with the overall growth and success of the organization.

Experience

August 2008-Present National Housing Protection Agency Memphis, TN

Founder and National Director

- Responsible for the overall profit and loss of the organization
- Managed and trained a team of Housing Directors and Housing Counselors
- Developed standard operating procedures and training manuals for the organization
- Implemented and managed the organization's HUD approved Affordable Housing Program

July 2003-March 2008 Aames Corporation

Area Manager

- Managed a team of Managers and Customer Service Representatives who handled both inbound/outbound calls
- Responsible for loan production and revenue
- Responsible for training and coaching a sales force
- Managed an annual budget of \$24 million dollars
- Generated a monthly sales volume of \$3 million dollars

Dec 1999-Nov 2002 Conseco, Inc. Schaumburg, IL

Regional Vice President

- Managed a team of Area Managers and Branch Managers
- Responsible for loan production and generating a monthly revenue of \$200,000
- Responsible for launching all direct marketing campaigns
- Responsible for developing training materials to ensure consistency in customer service levels throughout the region

Sept 1998-Nov 1999 Corwest Banc Denver, CO

Regional Vice President

- Managed a team of Area Managers and Branch Managers
- Responsible for the region's overall loan production and revenue totaling \$16 million dollars
- Developed region's overall direct marketing plan

Education

May 1994 Lambuth University Jackson, TN

[Phone number]•[E-mail address]

[Your Name]

Bachelor of Science in Marketing

Accomplishments

- Leadership Memphis 2008
- Six Sigma Blackbelt
- NCHEC Certified Housing Counselor
- Commissioned United States Army Officer

References

References are available on request.

**MEMPHIS HOUSING AUTHORITY
BOARD OF COMMISSIONERS
5 YEAR TERM**

Members	Address	Term Expires
City		City
Wilkins, Ricky E. Chair <i>(Reappointment)</i>	Law Office of Ricky E. Wilkins 66 Monroe, Ste. 103 Memphis, TN 38103 Bus: 901.322.4450 Fax: 901.322.4451 E-mail: rwilkins@wilkinslawoffice.com	June 25, 2009
McKinney, Vatrícia A. <i>(Reappointment)</i>	384 South Fourth Street #104 Memphis, TN 38126 E-mail: vatríciaann@hotmail.com	February 11, 2006
Malone, Deidre D. <i>(Reappointment)</i>	The Carter Malone Group 65 Union Ave., Suite 840 Memphis, TN 38103 Bus: 901.278.0881 Fax: 901.278.0081 E-mail: dmalone@thecartermalonegroup.com	June 25, 2008
Mardis, H. Elma Dr. Vice Chair <i>(Reappointment)</i>	2324 Bridgeport Drive Memphis, TN 38114 Hm: 901.775.1327 Fax: 901.775.3398	February 11, 2007
Stemmler, William E. VP <i>(Reappointment)</i>	CRA Community Development Cadence Bank, N.A. 2926 Ridgeway Rd. Memphis, TN 38119 Bus: 901.0312.4763 Fax: 901.312.4713 E-mail: William.stemmler@cadencebanking.com	June 25, 2007
Randolph, L. Ian	1273 Central Avenue Memphis, TN 38104 Hm: 901.276.8094 E-mail ianrndlph@yahoo.com	June 25, 2010
Jones, Mark	6646 Kirby Meadow Cove Memphis, TN 38115 Bus: 901.210.4739	June 30, 2014