



MYRON LOWERY
Mayor Pro Tem

August 13, 2009

The Honorable Shea Flinn
Chairman
Personnel, Intergovernmental & Annexation Committee
City Hall - Room 514

Dear Chairman Flinn:

Subject to Council approval, it is my recommendation that:

Brandy Ann Johnson-Ward (Joint Appointment)

be appointed to the Memphis & Shelby County Center City Revenue Finance Corporation Board with a term expiring December 31, 2014.

I have attached biographical information.

Sincerely,

Myron Lowery
Mayor Pro Tem

ML:rb

c: Council Members

BRANDY ANN JOHNSON-WARD

8690 Riverwood Farms Parkway
Cordova, TN 38016
(901) 230-4597
Brandyann21@hotmail.com

SUMMARY OF QUALIFICATIONS

Investment Banker:

Performance driven, insightful investment banker with a proven track record of advising companies, institutions and municipalities on how to achieve their financial goals and implement their strategic plans in a highly competitive and complex investment environment.

Financial Analysis:

Proficient in accessing market conditions and developing complex financial data as a basis for decision making to achieve desired results based on historical analysis and financial modeling. Able to utilize computer technology to develop and present appropriate financial results and solutions to clients.

Research Coordinator/Business Liaison:

Extensive experience in developing long-term business relationships with clients by researching and structuring investment opportunities to help them achieve their investment goals. Coordinates teams of professionals to obtain relevant information and market intelligence on detailed terms of investment deals. Serves as the liaison between clients, underwriters, and executive management in identifying new business opportunities.

PROFESSIONAL EXPERIENCE

DUNCAN-WILLIAMS, INC. – Memphis, Tennessee

Vice President – Investment Banking – TN, 2006 – 2009

- Responsible for providing investment banking services to public sector clients, which include, but are not limited to municipalities, housing authorities, airports, and public sector utility companies.
- Responsible for thoroughly researching market conditions and developments for clients in helping achieve their investment strategies.
- Representative clients include: Memphis, Light Gas, and Water (MLGW), City of Memphis, Shelby County Tennessee, State of Tennessee, Tennessee Housing Development Authority, and other municipal entities.

Investment Banker 2003 - 2006

- Responsible for examining financing alternatives, and developing financial solutions for government entities based on market trend analysis.
- Responsible for utilizing financial modeling tools to develop and present financial solutions to clients.
- Successfully worked on the underwriting of several multi-million dollar municipal transactions.

Financial Analyst 2002 - 2003

- Responsible for using MUNEX database and other financial systems to provide structural analysis on municipal bond issues.
- Served as a liaison for communications between bond counsel, rating agencies, and financial advisors.
- Duties also included preparing issue data and materials for all public finance closings, as well as creating and compiling the policies and procedures for the Public Finance Department.

PROFESSIONAL ACHEIVEMENTS

- Secured Duncan Williams, Inc. as an underwriter in a public utility bond issue for MLGW, which was the largest transaction handled by the firm in its 40 year history.
- Successfully negotiated the promotion of Duncan Williams, Inc.'s role in transactions issued by the State of Tennessee from selling group to co-manager.
- Expanded Duncan Williams Inc.'s client base in West and Middle Tennessee, including Nashville and Chattanooga.

LICENSES and CERTIFICATIONS

- Series 7 General Securities Registered Representative; Series 63 Uniform Securities Agent Law State of Tennessee; Department of Commerce and Insurance Producer.

EDUCATION

The University of Memphis, 1997-2001 (Summa Cum Laude)

- Bachelor of Arts Political Science with a minor in English - 2001; National Deans List; Recipient of the Outstanding Student Award(awarded to the student with the highest GPA in Political Science); Member of the Golden Key Honor Society.

PROFESSIONAL ORGANIZATIONS

- Leadership Memphis, Executive Leadership Class of 2006; Government Finance Officer's Association; NAACP Silver Life Member; Fundraising Representative, Civitan, Inc.; Junior League of Memphis; Tennessee Government Finance Officers Association; Member; Tennessee Gas Association; Member, Tennessee Municipal Electric Power Association; Tennessee Association of Utility Districts

**MEMPHIS AND SHELBY COUNTY
 CENTER CITY REVENUE
 FINANCE CORPORATION BOARD
 9 MEMBER BOARD
 (4)CITY, (4)COUNTY , (1) JOINT
 NO OATH OF OFFICE REQUIRED
 6 YEAR TERM**

Members	Address	Term Expires
City		City
Spence, Robert	1766 Forrest Ave. Memphis, TN 38112	July 30, 2014
Holcomb, Gene	820 River Park Drive Memphis, TN 38103 Res: 901.526.5425 Bus:901.327.7437	December 31, 2008
Person, Walter	200 Perkins Ext. Memphis, TN 38117 Res: 901.683.5232 Cell: 901.337.0863	July 31, 2014
Shaw, Lucy	1847 Foster Ave. Memphis, TN 38118 Res: 901.483.7754 Fax: 901.278.0114 E-mail:lucy.shaw@yahoo.com	July31, 2014
WARD-JOHNSON, ANN BRANDY (Joint Appointment)	8690 Riverwood Farms Parkway Cordova, TN 38016 Res: 901.230.4597 E-mail: Brandyann21@hotmail.com	December 31, 2014
County		County
Burkett, Dana	<i>UNAVAILABLE</i>	December 31, 2014 1 ST Term
Grace, Wesley	<i>UNAVAILABLE</i>	December 31, 2010
Yancey III, Luke	<i>UNAVAILABLE</i>	December 31, 2014 1 st Term
Truitt, Martin	<i>UNAVAILABLE</i>	December 31, 2014 2 nd Term