

**Memphis Area Transit Authority
Fiscal Year 2010 Budget Summary**

**Memphis City Council
Budget O&M Committee**

June 9, 2009

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Section 1

Memphis Area Transit Authority OVERVIEW

Memphis Area Transit Authority

Overview for Memphis City Council Budget O & M Committee

FY 2010 Budget Year



BENEFITS OF PUBLIC TRANSIT

Transit Gives People Mobility Options , Especially Those Who Are Unable To Drive

- **MATA ridership profile:**
 - 17% under age 17 or over age 65
 - 83% do not have a vehicle available
 - About 3,400 people with disabilities certified for MATApplus service

Transit is Good for the Economy

- **Transit connects people with jobs and educational opportunities (76% of MATA Fixed Route riders are traveling for work or school)**
- **Study by Oak Ridge National Laboratory found that for every dollar spent on transit there is a \$2.50 return on investment**
- **National study found that for every \$1 billion spent on transit infrastructure, 47,500 jobs are created.**

Transit is Good for the Environment

- The average transit rider saves 2 tons of pollutants per year by riding the bus instead of driving.
- The average transit rider saves about 200 gallons of gas per year.
- A bus produces 95% less of "VOC" (the main ingredient in ozone) per passenger mile than an auto.
- MATA has invested in biodiesel and hybrid electric buses.

Transit Enhances Quality of Life

- Transit reduces traffic congestion. The Texas Transportation Institute estimated that the existence of transit service in Memphis provided congestion reduction benefits of \$12 million in 2005.
- Transit investments help revitalize neighborhoods. MATA's Central Station project helped spur redevelopment of the South Main area of Memphis
- Transit helps foster an active lifestyle by encouraging walking and biking in conjunction with transit instead of relying solely on driving

MATA SERVICES AND ORGANIZATION

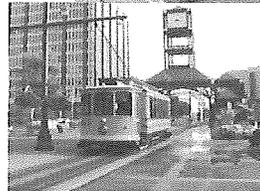
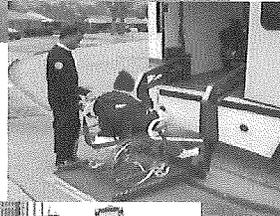
Transit Services

• Fixed Route Bus - 37 routes

• Paratransit (MATAplus) - reservation-based service for persons with disabilities

• Downtown trolley – Main St., Riverfront and Madison Ave. Lines

• Game and event shuttles – Tigers, Grizzlies, special events



Ridership

- 12 million passengers per year transported
- About 90% of riders are on Fixed Route bus
- Service is operated 365 days per year
- Largest transit operation in the State of Tennessee

Organization

- Governed by a 7-member board
- Managed by a President/CEO
- 583 employees (approx. 80% unionized)

Role of the City of Memphis

- Provide operating funding – about 45% of MATA's annual budget
- Provide one-half of non-federal match on capital and planning grants – about 10% of MATA's annual budget
- MATA receives no funding from Shelby County government or any municipalities in Shelby County.

Role of the State

- Provide operating funding – about 15% of MATA's annual budget (TDOT)
- Provide one-half of non-federal match on capital and planning grants – about 10% of MATA's annual budget (TDOT)
- Indirect funding for purchase of passes (DHS)

Role of the Federal Transit Administration

- Provide capital funding through formula and discretionary programs – about 80% of MATA's annual budget
- Provide limited operational funding for preventive maintenance, ADA paratransit, and special programs
- There is no federal financial operating assistance program for large urban systems such as MATA.

Thank you for your support.

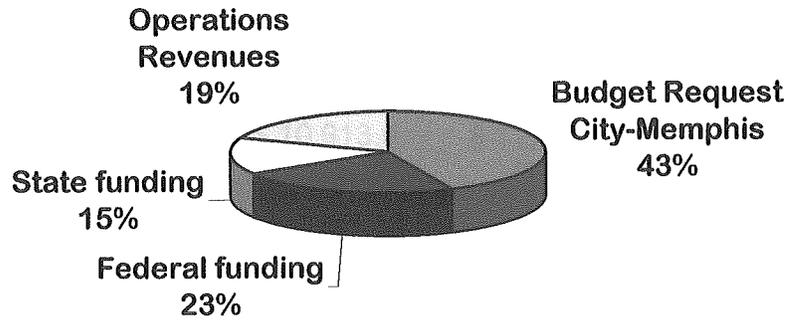


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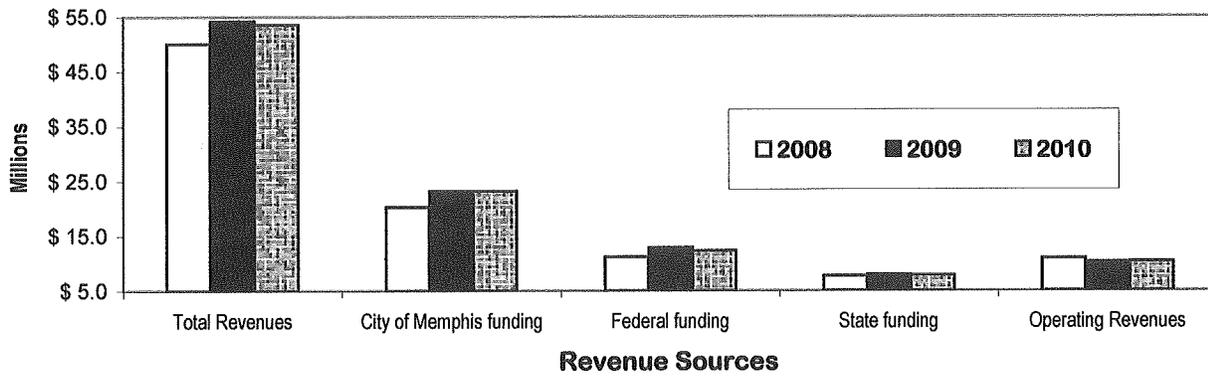
MATA

Financial Summaries

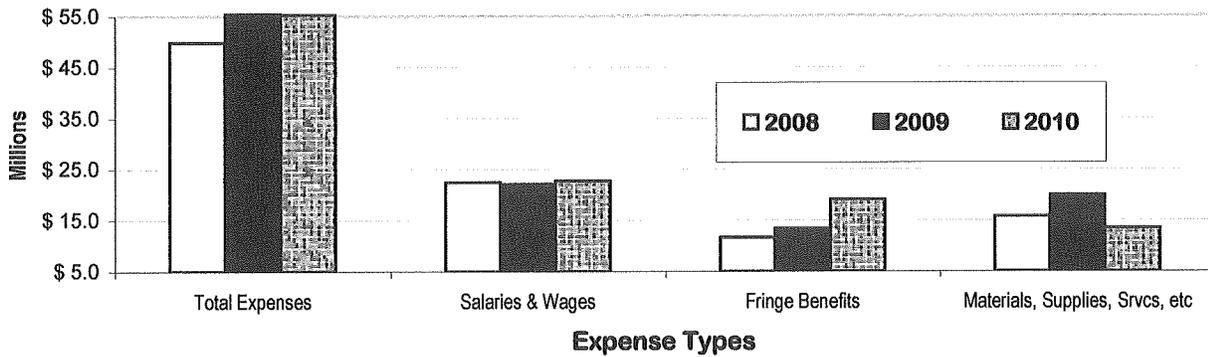
MATA's FY2010 Revenue Sources



**REVENUES Comparison
FY2008, FY2009, FY2010**



**EXPENSES Comparison
FY2008, FY2009, FY2010**



Memphis Area Transit Authority
Operating Expenses
excludes Depreciation

\$\$Thousands

TOTAL FISCAL YEAR - July 1 thru June 30

FY 2008

FY 2009 Budg

FY 2009 Proj

FY 2010 Proj

EXPENSE LINE ITEMS

SALARIES				
Operators Wages	\$ 13,623.6	\$ 13,368.9	\$ 13,360.3	\$ 13,761.1
All Other Salaries/Wages	8,846.4	8,771.8	8,720.9	8,982.6
Salaries & Wages	22,470.0	22,140.7	22,081.2	22,743.7

FRINGES				
Fringe Benefit Costs	11,630.3	13,214.1	13,389.8	14,400.0
<i>Post-Employment - incremental liabilities beginning in FY2010:</i>				
added Pension requirement - ERISA rules				\$ 3,000.0
OPEB - GASB-required, accrue unfunded liability				\$ 1,700.0
Fringes - Total	11,630.3	13,214.1	13,389.8	19,100.0

MATERIALS & SUPPLIES				
Fuels, Lubricants	7,255.3	10,848.4	9,958.7	4,865.0
Parts, Supplies	2,607.8	3,724.6	2,948.2	3,974.3
Materials & Supplies - Total	9,863.0	14,572.9	12,906.8	8,839.3

SERVICES 3,412.3 4,166.3 4,616.3 4,911.9

Other Operating Expenses 2,472.1 2,547.2 2,416.4 2,456.0

Other Cost Reductions to-be-determined - 1,241.3 - 2,743.7

Total Operating Expenses	\$ 49,847.8	\$ 55,400.0	\$ 55,410.6	\$ 55,307.1
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MATA -- Total

May 12, 2009

OPERATING EXPENSES -- FY2009 Actual vs. FY2009 Budget

Thru: **April**

\$\$ Thousands

	1	2	3	4	5	6	7	8	9	10	11	12	Fiscal Year-To-Date Actual	Budget	Variance Fav (Unfav)
	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Mar-2009	Apr-2009	May-2009	Jun-2009	47,795.6	50,491.9	(2,696.4)
REVENUES	3,503.1	4,287.2	6,803.9	8,647.5	9,270.4	2,405.4	879.8	3,006.6	7,041.3	1,950.3					
Salaries & Wages															
Operators	1,042.1	1,102.3	1,031.8	1,299.4	1,103.8	1,153.6	1,161.1	1,027.5	1,139.4	1,098.2			11,159.2	11,145.7	(13.5)
Other Salaries	756.1	716.5	683.8	812.9	667.3	739.1	657.9	665.3	750.0	760.5			7,209.4	7,299.6	90.3
Salaries & Wages	1,798.2	1,818.8	1,715.6	2,112.3	1,771.1	1,892.7	1,818.9	1,692.8	1,889.4	1,858.7			18,368.5	18,445.3	76.8
Fringe Benefits	949.1	883.8	943.2	953.4	914.7	1,093.9	1,220.3	1,031.4	1,065.3	1,717.9			10,773.1	10,838.9	65.8
Services	326.9	182.2	422.9	294.3	307.2	395.5	292.0	311.5	1,455.3	340.2			4,328.1	3,480.5	(847.6)
Materials & Supplies															
Fuel, Lubricants, Tires	752.1	881.5	958.3	897.8	695.1	816.4	766.2	707.5	881.4	829.4			8,185.7	9,000.4	814.7
Other Materials & Supplies	188.6	75.1	240.1	19.9	361.8	399.4	299.6	223.0	401.4	337.1			2,546.1	3,255.3	709.3
Materials & Supplies	940.7	956.5	1,198.4	917.7	1,056.9	1,215.8	1,065.8	930.5	1,282.8	1,166.5			10,731.8	12,255.7	1,523.9
Utilities/Telephone	84.7	71.1	77.6	88.9	79.4	91.5	123.6	133.1	129.6	128.5			1,008.0	959.5	(48.4)
Insurance	17.7	30.4	69.7	105.0	112.3	73.8	44.6	61.1	42.4	64.9			621.9	846.9	225.1
Misc & Taxes	21.3	27.2	26.4	26.1	30.1	25.9	12.9	34.4	23.1	32.3			259.7	337.7	78.0
Lease/Rentals	1.1	0.4	0.7	1.3	0.8	1.3	1.5	0.6	0.6	1.1			9.3	7.5	(1.7)
Total Operating Expenses	4,139.7	3,970.4	4,454.5	4,499.1	4,272.6	4,790.5	4,579.6	4,195.4	5,888.5	5,310.0			46,100.2	47,172.2	1,071.9
Operating Margin	- 636.5	316.8	2,349.4	4,148.4	4,997.8	- 2,385.1	- 3,699.8	- 1,188.8	1,152.8	- 3,359.7			1,695.3	3,319.8	(1,624.4)

FY2009 Budget

	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Mar-2009	Apr-2009	May-2009	Jun-2009	FY2009-Total Budget
REVENUES	3,609.5	4,508.6	8,688.8	6,881.2	4,501.0	4,877.7	4,883.4	4,178.3	7,026.0	1,337.6	3,483.3	1,424.8	55,400.0
Salaries & Wages													
Operators	1,125.2	1,126.8	1,095.6	1,171.5	1,029.1	1,148.5	1,097.8	1,060.9	1,153.3	1,137.1	1,097.6	1,125.6	13,368.9
Other Salaries	718.5	744.2	745.0	728.7	742.7	742.0	725.9	707.1	739.4	706.3	744.3	727.9	8,771.8
Salaries & Wages	1,843.6	1,870.9	1,840.6	1,900.2	1,771.7	1,890.5	1,823.7	1,768.0	1,892.7	1,843.4	1,841.9	1,853.5	22,140.7
Fringe Benefits	1,043.0	1,068.5	1,085.5	1,090.5	1,024.9	1,057.0	1,029.8	1,015.6	1,194.3	1,229.8	1,193.2	1,182.0	13,214.1
Services	410.8	330.9	345.9	379.5	322.5	359.1	317.0	351.1	344.4	319.1	326.8	359.1	4,166.3
Materials & Supplies													
Fuel, Lubricants, Tires	759.0	823.1	932.7	976.4	868.4	964.8	935.4	863.1	941.6	935.8	912.1	935.8	10,848.4
Other Materials & Supplies	528.6	297.2	260.5	317.2	276.7	264.0	499.5	326.9	255.2	229.5	239.8	229.5	3,724.6
Materials & Supplies	1,287.6	1,120.2	1,193.2	1,293.6	1,145.1	1,228.8	1,434.9	1,190.0	1,196.8	1,165.4	1,151.9	1,165.3	14,572.9
Utilities/Telephone	96.0	96.0	96.0	96.0	96.0	96.0	96.0	96.0	96.0	96.0	96.0	96.0	1,151.4
Insurance	155.1	76.9	76.9	76.9	76.9	76.9	76.9	76.9	76.9	76.9	76.9	76.9	1,000.7
Misc & Taxes	23.6	28.9	41.8	36.8	40.3	30.2	29.8	35.3	32.6	38.5	27.3	- 1,219.9	- 854.9
Lease/Rentals	0.9	0.6	0.6	0.9	0.8	0.6	0.9	0.6	0.8	0.9	0.6	0.6	8.7
Total Operating Expenses	4,860.7	4,592.9	4,680.3	4,874.4	4,478.2	4,738.9	4,809.0	4,533.4	4,834.4	4,769.9	4,714.5	3,513.4	55,400.0
Operating Margin	- 1,251.2	- 84.3	4,008.4	2,006.8	22.8	138.8	74.4	- 355.1	2,191.6	- 3,432.4	- 1,231.2	- 2,088.6	0.0

Section 3

MATA Budget Topics

Memphis Area Transit Authority

Fiscal Year 2010:

583

 Authorized Complement

11

 Unfilled Positions at May 6, 2009

Unfilled

Unfilled

Unfilled

Bus Operations 360

Trolley Operations 61

Support / Administration 64

Route scheduling, safety, customer service, marketing, procurement, information technology, finance, inventory mgmt, human resources, planning, etc.

<i>Fixed Route 276</i>	
Director	na
Asst. Director	1
Administrative Asst.	1
Road Supervisors	9
Lead Run Dispatcher	1
Run Dispatchers	2
Lead Radio Super.	1
Radio Dispat. Tech	3
Operators	258
<i>ParaTransit 84</i>	
Director	1
Asst. Director	1
Dispatcher	3
Relief Dispatcher	1
Reservationist	4
Road Supervisors	1
Operators	73 6

<i>Trolley Transport 37</i>	
Director	1
Asst. Director	1
Secretary	1
Training Mgr	1
Road Supervisor	3
Conductors	30 1
<i>Trolley Maintenance 24</i>	
Director	1
Asst. Director	1
Foreman	2
Trolley Woodworker	2
Electro Mech	8
Laborer	10 1

Pres/General Manager	1
Asst. Gen Mgr Operations	1
Asst. Gen Mgr Administration	1
Director of Human Resources	1
Director of Marketing	1
Director of Finance	1
Director of Risk Management	1 1
Asst. Dir/ Driver Trng	1
Administrative Assistant	1
Executive Assistant	1
Benefits Administator	1
Bldg/Grounds Mgr	1
Cashier / Coinroom	5
Coinroom Supervisor	1
Checker	1
Comptroller	1
Customer Service Reps	3
Events Coordinator	1
Grants/Contracts Off	1
HR Manager	1
HR Specialist	1
Sr. HR Specialist	1
Information Specialist	7 1
Information Supervisor	2
Mgr. Cust. Service	1
MIS Administrator	1
MIS Manager	1
Payroll Administator	1
Plan/Ops Proj Adm	1
Planning Mgr	1
Event Clerk/Marketing	1
Purchasing Coord	2
Purchasing Mgr	1
Asst. Purchasing Mgr	1
Receptionist	2
Risk Mgt Mgr	1
Safety Mgr	1
Secretary	1
Sr. Contract Admin	1
Sr. Scheduling Mgr	1
Scheduling Mgr	1
Sr. Staff Accountant	1
Staff Accountant	2
Store Room Clerk	3
Substance Abuse Adm	1
Training Mgr	1

Bus Maintenance 98

Director	1
Asst. Director	1
Administrative Sec.	1
Mgr. Mtn. Operations	1
General Foreman	3
Foreman	4
Mtn. Administator	1
Tire Specialist	2
Tire Leadman	1
Laborer	19
Hostlers	6
Machinist	5
Welders	1
Electricians	3
Mechanics	43 1
Motor Builder	1
Body	3
Millmen	2

Labor Union positions are highlighted

Memphis Area Transit Authority

Information about duties outsourced

MATA does not outsource any significant day-to-day duties.

MATA does utilize outside services, via competitive bid, to perform work requiring highly-specialized skill sets which would be too difficult or expensive to maintain internally.

Examples would be site drainage work; rebuilding vehicle motors, transmissions, etc; and also in various information technology areas, such as network configuration and cabling.

Temporary and Part-Time employees

MATA does not utilize temporary or part-time employees regularly, or in any significant role.

MATA occasionally engages temporary workers to assist with major events, such as "Memphis-In-May" support activities.

June 5, 2009

Memphis Area Transit Authority

Leased Property

MATA does not lease any property.